

**Abstract of the courses in the Bachelor's Degree Syllabus in the field of
580700 "Business administration" ("International Business administration")**

"Kyrgyz Language and Literature"

The purpose of the course: is to increase the initial level of Kyrgyz language proficiency achieved at the previous level of education and to provide students with the necessary and sufficient level of communicative competence to solve social and communicative problems in the field of professional and scientific activities, as well as for further self-education.

The course place in the structure of the main educational curriculum: The course "Kyrgyz Language and Literature" belongs to the basic part of the professional category B.1. B.1. The study of the course is allocated 8 credit units / credits, which amounts to 240 academic hours. In order to study the course, students use the knowledge, skills and abilities previously formed during the study of the subjects "Kyrgyz Language", "Literature".

Studying this course is the basis for further independent study of the language, as well as the implementation of knowledge of the Kyrgyz language in their professional activities in the field of international relations and in the business administration.

As a result of this course, the student should:

To know:

- features of oral and written speech;
- languages of speech and their characteristics;
- the main stages in the life and work of the authors studied;
- major literary movements (trends);
- the content of the literary works under study.

To be able to:

- use the studied grammatical;
- communicate in accordance with the norms of the Kyrgyz literary language;
- Identify the stylistic features of the text;
- write texts of different styles;
- lead a dialogue using value judgements in situations of formal and informal communication;
- participate in discussions of problems based on the texts read/listened to, following the rules of speech etiquette;
- understand fully and accurately the statements of the speaker in common standard situations of everyday and professional communication, understand the content and extract the necessary information from the texts of professional orientation;
- read expressively the studied works (or their fragments), following the norms of literary pronunciation;

To master:

- have skills of professional communication in the Kyrgyz language;
- be proficient in professional vocabulary and be ready to participate in scientific discussions on professional topics.

"Russian language"

The purpose of the discipline: improvement of Russian speech in various fields of communication: educational and professional, conversational, scientific, official and business, practical improvement in the field of grammar, punctuation, spelling.

The course place in the structure of the main educational curriculum: The discipline "Russian language" belongs to the basic part of the Professional cycle B.1.B. 2. credits / credits are allocated for the study of the discipline, which is 120 hours.

To study the discipline students use the knowledge, abilities and skills previously formed during the study of the disciplines "Russian language", "Russian literature".

Studying of this discipline is a base for the subsequent independent study of the language, as well as application of knowledge of Russian language in their professional activity in the sphere of international relations.

As a result of studying this course, the student should:

Know:

- the basic phonetic and intonation norms of the Russian language,
- the rules of modern Russian pronunciation;
- features of the functioning of individual parts of speech and the main types of word-formation models of the noun and adjective;
- terminological apparatus general trends and features of the development of international relations.

Be able to:

- be able to express your thoughts freely, in a communicative and justified manner, use the reference apparatus of books, encyclopedias, dictionaries, reference books on certain branches of science and technology, reference books on the specialty;
- use the knowledge of the basics to organize your business;
- analyze and present specific situations of everyday business life;
- study, analyze and present orally and in writing the information necessary to make the right business decisions.

Master:

- master the basics of public speaking;
- master the forms of business writing
- have the skills needed to communicate in a variety of situations: social, socio-cultural, academic and business.

Foreign language (English)

The purpose of the course: improvement of English speech in different spheres of communication: educational and professional, colloquial and everyday, scientific, official and business, practical improvement in the field of grammar, punctuation, orthography;

formation of communicative foreign language competence necessary for successful socialization and self-realization as a tool of intercultural communication in today's multicultural world

The course place in the structure of the main educational curriculum: The course "Basic Foreign Language" belongs to the compulsory part of the professional category B.1.B.2. The study of the course is allocated 4 credit units/credits, i.e. 120 academic hours.

The knowledge, abilities and skills previously formed during the study of English language discipline are used to master the discipline.

Studying this discipline is the basis for subsequent independent study of the language, as well as the application of knowledge of Russian in their professional activities in the field of international relations.

As a result of this course, the student should:

To know:

- the basic phonetic and intonation norms of the English language, the rules of modern English pronunciation;
- features of functioning of separate parts of speech and main types of word-formation models

To be able to:

- be able to state one's thought freely, communicatively justified; use the reference apparatus of books, encyclopaedias, dictionaries, reference books on particular branches of science and technology, reference books on speciality;
- use basic knowledge to organise their own business;
- converse in English with people from other cultures, reach mutual understanding, find common goals and co-operate in different areas to achieve them
- analyse and express specific situations of daily business life;
- examine, analyse and present in oral and written form the information necessary to make sound business decisions.

To master:

- master the basics of public speaking;
- master the forms of business correspondence;
- have the skills needed to communicate in a variety of situations: social, socio-cultural, academic and business;
- know the socio-cultural specificity of the English-speaking countries and the ability to structure their speech and non-verbal behaviour adequately to this specificity;
- distinguish common and different in the culture of the native country and English-speaking countries;
- use English as a medium for obtaining information from English-speaking sources for educational and self-educational purposes.

“History of Kyrgyzstan”.

Purpose of the course:

forming a holistic complex of knowledge on the history, socio-economic, political and cultural development of Kyrgyzstan from ancient times to the present day. On the basis of objectively-scientific approaches to provide students of non-historical faculties with knowledge about the emergence and development of human society on the territory of Kyrgyzstan from ancient times to the present day.

The course place in the structure of the main educational curriculum:

The course "History of Kyrgyzstan" refers to the basic part of the Professional cycle B.1.B.4. The study of the course is allocated 4 credit units/credits, which amounts to 120 hours.

Knowledge, skills and activities formed during the study of the course "History and Theory of International Relations", "Political Science" are used to master the course. The study of this course is the basis for the subsequent study of the following disciplines: "Modern International Relations and Foreign Policy".

As a result of this course, the student should:**To know:**

- basic sources on the ancient, medieval and modern history of the Kyrgyz and Kyrgyzstan;
- the works of scholar-researchers who have studied the history of Kyrgyzstan;
- periodization and main stages of the history of the Kyrgyz and Kyrgyzstan, discussion of unresolved issues;
- development of socio-political, socio-economic and cultural processes;
- the outstanding personalities of their nation;

- the culture and originality of the Kyrgyz and Kyrgyzstan;
- the historical and political development of Kyrgyzstan from ancient times to the present day

To be able to:

- apply acquired knowledge of Kyrgyz history for information and research, methodological, educational and other purposes in accordance with the obtained profession;
- independently analyze and draw the correct conclusions about historical and political events occurring in the modern world

To master:

- skills of independent scientific work;
- knowledge of history, communication and etiquette.

“Philosophy“

Purpose of the course:

to form students' philosophical thinking - an understanding of the theoretical and applied features of philosophical knowledge; the history of philosophical thought, the world system and globalisation processes, the processes of modern society and its main spheres.

The course place in the structure of the main educational curriculum:

The course «Philosophy» belongs to the basic part of the Professional cycle (B.3.B.5.). The study of the course is allocated 4 credit units/credits, which amounts to 120 hours.

As a result of this course, the student should:

To know:

- the conditions for the formation of the individual, his/her freedom, responsibility for the preservation of life, nature and culture;
- the role of violence and non-violence in history and human behaviour, man's moral obligations towards others and himself.

To be able to:

analyse the diversity of forms of human knowledge, the relationship between truth and fallacy, knowledge and belief, the rational and the irrational in human life, the particularities of the functioning of knowledge in modern society, spiritual values and their significance in creativity and daily life.

To master:

the ability to synthesise the meaning of the relationship between the spiritual and the bodily, the biological and the social in man, the relationship of man to nature and the contemporary contradictions of human existence in it.

«Mathematics»

The development of a student's mathematical culture should include a clear understanding of the need for a mathematical component in general training, the development of an understanding of the role and place of mathematics in modern civilisation and in world culture, the ability to think logically, to operate with abstract objects and to use correctly mathematical concepts and symbols to express quantitative and qualitative relationships.

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Mathematics education for Bachelor's and Specialist's should be based on the fundamental concepts of mathematics. Fundamentality of mathematical training includes sufficient generality of

mathematical concepts and constructions, providing a wide range of their applicability, accuracy of formulation of the mathematical properties of studied objects, logical rigour of statement of mathematics, relying on adequate modern mathematical language. The construction of relevant mathematics courses should be conducted so that the student has a holistic view of basic mathematical concepts and methods, of the role and place of mathematics in various subject areas. The course "Mathematics" includes the following sections: "Linear Algebra", "Mathematical Analysis". The course requires knowledge of the fundamentals of elementary mathematics studied in secondary school. Knowledge of "Linear Algebra" is necessary for the study of Mathematical Analysis. Mathematical Analysis is the basis for understanding other sciences, both mathematical and economic.

Purpose:

The purpose of the Mathematics course of study is to train students in the fundamentals of higher mathematics, its fundamental role in various applied issues has long been known. Many economic situations can be adequately represented by continuous models. Economic problems, such as problems of internal linkage of plans, their optimization, choice of the most effective investment decisions and others, are successfully solved by methods of Linear Algebra and Mathematical Analysis. This means that to understand the regularities of various economic processes we have to master concepts such as the functional dependence of variables, continuity, the derivative, the differential equation, etc., in other words, we need to know the basics of differential and integral calculus. Understanding the basics of higher mathematics will help the future specialist to become more proficient in the economic sciences.

Goals:

- to teach how to perform operations on matrices;
- teach how to calculate determinants;
- to teach skills in solving systems of linear equations;
- to teach the basics of vector algebra;
- to learn how to find limits of numerical sequences and functions;
- learn the technique of differentiating functions;
- teach how to investigate elementary functions and plot their graphs;
- how to integrate some classes of elementary functions;
- to impart the necessary skills to classify and solve differential equations;
- give an idea of how to reduce problems that arise in economics to differential equations;
- to master the techniques of solving and investigating mathematically formalised problems;
- develop logical, scientific, abstract and algorithmic thinking;
- to form skills of independent work with academic literature.

At the conclusion of the course, the student should:

To know:

- the basic concepts of mathematical analysis, linear algebra and analytical geometry;
- basic concepts and methods of mathematical analysis, linear algebra, analytical geometry, probability theory and mathematical statistics;
- mathematical models of the simplest systems and processes in science and technology;
- basics of differential and integral calculus.

To be able to:

- apply mathematical methods for solving typical professional tasks;
- navigate in mathematical reference books

To master:

- - methods of constructing simple mathematical models of typical professional tasks;
- - Mathematical methods of solving natural science problems and methods of interpretation of results obtained

«Computer science»

Purpose:

The goal is to form the general knowledge of students about the subject of computer science, about the characteristics of the processes of collection, transmission, processing and accumulation of information, about the technical and software tools of the implementing information processes; to teach students the techniques of working on personal computers using modern software; to teach students the techniques of using the acquired knowledge to solve problems related to their future specialty.

Goals:

- form students' knowledge of the principles of operation, structure, design and software of personal computers, peculiarities of working in computer networks;
- to teach students how to work with operating systems, application software packages, text documents, spreadsheets, presentation creation techniques;
- formation of students' knowledge of the basic principles of database creation and operation and teaching them how to work in database management systems;
- teaching students the basics of modern programming.

At the conclusion of the course, the student should:

To know:

- general properties of information, regularities and methods of searching, obtaining, recording, storing, transforming, transmitting, processing, distributing and using it in different spheres of human activity, taking into account the basic requirements of information security.

To be able to:

- work purposefully with information, professionally using for its acquisition, processing, transmission and protection modern information and communication technologies

To master:

- the methodology of setting professional tasks to be solved with the help of information and communication technologies

«Ecology»

The content of the course is focused on studying and further application by the students of modern conceptual frameworks and methodological approaches aimed at solving the problem of environmentally safe and economically sustainable human interaction with the natural environment. Theoretical and methodological bases of the course are aimed at application of acquired knowledge in environmentally hazardous situations: environment pollution of living systems, etc; substantiate ethical approaches to solving of environmental issues; show role of economy and law in environmental problems solving; what is necessary to plan and perform nature protection measures taking into account environmental, social and economic interests of the society.

Purpose:

- studying the relationships of organisms to each other and to the environment;
- studying the structure and organisation of ecological systems at different levels;
- rational use of natural resources for consumption;

- saving biodiversity and resources of flora and fauna;
- protection of flora and fauna (nature reserves, national parks, game reserves, landscape parks, natural monuments)
- streamlining the dialectical unity in the system "man - society - nature";
- prevention of the current environmental crisis and its consequences;
- formation of ecological awareness and environmental culture among the population.

Goals:

The development of a general theory of the sustainability of ecological systems;

study of ecological mechanisms of adaptation to the environment;

research on the regulation of population numbers,

study of biological diversity and mechanisms for its maintenance;

research of productivity processes,

research on the processes occurring in the biosphere in order to maintain its sustainability;

modeling of ecosystems and global biosphere processes.

The major applied problems to be solved by ecology at present are the following: forecasting and assessment of possible negative consequences in the natural environment under the influence of human activity;

improving quality of natural environment;

conservation, reproduction and rational use of natural resources;

optimisation of engineering, economic, organisational, legal, social and other solutions to ensure environmentally safe sustainable development, primarily in the most environmentally disadvantaged areas.

As a result of this course, the student should:

To know:

- the basic laws governing the interaction of living organisms with their environment, the distribution and dynamics of organism numbers, the structure of communities and their dynamics;
- the regularities of energy flow through living systems, the cycle of substances, the functioning of ecological systems and the biosphere as a whole;
- the structure and functions of natural ecosystems as indispensable structures for reproduction of life;
- basic principles of nature protection and rational use of natural resources, socio-ecological consequences of anthropogenic activity;
- concept, strategy, problems of sustainable development and practical approaches to their solving at global, regional and local levels.

To be able to:

- detect and analyse natural and anthropogenic ecological processes and possible ways of their regulation;
- understand modern concepts and strategies of sustainable development of mankind, aimed at systematic changes in traditional economies and lifestyles in order to maintain the stability of the biosphere
- use ecosystem approach in decision making in all spheres of activity;

To master:

- skills to analyse ecological processes, set specific objectives and priorities of sustainable development of nature and society and use the obtained knowledge for solving environmental tasks.

«Information systems in management» – is an academic course containing systematized scientific knowledge and methods of knowledge of software based on modern principles of its construction and use.

Purpose of the course:

to form students' theoretical knowledge and practical skills in the application of modern software in professional activities.

Goals:

The main objectives of the «Information systems in management» course are:

- forming the concept of software and its place in the educational system;
- introducing students to modern computer software;
- formation of information culture of the learner, which is understood as the ability to work purposefully with information and use the capabilities of the computer for this purpose;
- developing logical thinking, creative and cognitive potential of any learner, his or her communicative abilities, using the richest computer tools for this purpose

As a result of this course, the student should:

To know:

- the relevance of information to solve research problems (under supervision);
- computer software level (Microsoft Office, Internet) for professional activities;
- rules of collecting, analysing and processing internet information data and formatting it electronically;
- IT programs.

To be able to:

- work as a user of a personal computer, use external storage media to exchange data between machines,
- create backup archives of data and programmes;
- to work independently with IT programs.

To master:

- methods of searching and exchanging information in global and local computer networks, and technical and software tools to protect information on computer systems, including anti-virus techniques;
- developing logical thinking, creative and cognitive potential of any learner.

«Geography of Kyrgyzstan»

«Geography of Kyrgyz Republic» is taught to the 1st year students of the DA MFA of the Kyrgyz Republic. The course covers the following issues related to physical geography: geographical position of the country, its borders, orographic structure of the territory, climatic conditions of Kyrgyzstan, issues related to nature conservation and protected areas, as well as the basics of social and economic geography. This course is relevant as the knowledge of geography of the country is necessary not only for outlook, but also for ecological, moral and patriotic education of young generation.

Purpose of the course:

Developing geographical thinking and a holistic view of their country in all its diversity, which will further help students to understand the close relationship and interdependence between nature, population and economy, as well as personal qualities: patriotism and a sense of duty to their native country.

Goals:

In order to achieve this goal it is necessary for students to attend classes, listen to lectures, do assignments to reinforce the theoretical part, work independently, as well as to find and be able to analyse literature on the subject.

- studying components of nature (features of relief structure, climatic conditions, water resources, vegetation cover), as well as issues of social geography, industry, agriculture, transport system;
- free orientation and use of thematic geographic maps in practice and in everyday life;
- develop cognitive interests, intellectual and creative abilities through the use of geographical maps and other sources of geographical information;
- understand and master special geographical terminology correctly;

As a result of this course, the student should:

To know:

- regularities of formation of natural conditions of the republic, history of territory formation, structure of relief, peculiarities of climate formation;
- regularities of formation and distribution of rivers, lakes, groundwater, glaciers, water reserves and structure of their modern use;
- peculiarities of formation of land cover, distribution of land resources, their modern use and ecological condition;
- flora and fauna, their modern ecological state, their protection;
- regularities of landscapes distribution, on protected areas of Kyrgyzstan
- natural and socio-economic prerequisites of social and economic development of the Kyrgyz Republic.

To be able to:

- work with maps and analyse them;
- work in teams, including interdisciplinary projects;
- perceive, summarise and analyse information, set an objective and choose a way to achieve it;
- analyse particular and general problems in the use of natural conditions and resources, and manage natural resources under the supervision of specialists and qualified scientists;
- gather and analyse information from a variety of sources to solve professional and social problems;
- analyse regularities of formation of nature, natural resources, economy and population of KR;

To master:

- methods of working with geographical maps;
- skills and techniques, the necessary tools for complex geographical analysis;
- modern research methods for collecting and primary processing of materials;
- an integral system of scientific knowledge about nature, natural conditions, population and economy of KR
- information on modern geo-ecological state of nature, natural components of the republic territory.

"Basics of Intercultural Communication"

This course is intended for first year students studying "International Relations" and is an elective course.

The course "Intercultural Communication in the Modern World" gives an idea of communication as a separate academic discipline, allows students to form a basic knowledge of the mentioned subject, to understand its structure, to master the necessary terminology and research methods, as well as to apply the acquired knowledge in the process of studying other disciplines and, subsequently, in professional activity.

Purpose of the course:

"Basics of Intercultural Communication" is to develop the generally accepted rules of etiquette of civilised society, mastering the methods of business communication in an international environment, the ability to use the peculiarities of the local business culture of foreign countries.

Goals:

- forming intercultural communicative competence based on taking into account the projection of culture onto the sphere of communication;
- increasing the level of culture;
- improvement of the culture of communication and speech;
- development of the ability to analyse the situations of intercultural communication in order to implement intercultural cooperation;
- development of socio-cultural identity and tolerance for intercultural differences.

As a result of this course, the student should:

To know:

- what intercultural communication is;
- which issues are the focus of the field;

To be able to:

- show racial, national, ethnic and religious tolerance;
- respect the historical and cultural heritage;

To master:

- the skills and abilities for effective cross-cultural interaction.

«Business etiquette and protocol»

"Business etiquette and protocol" is a separate course of study, of the educational programme for the Business Administration", "International Business Administration" profile, which belongs to the variative part of the Professional educational curriculum.

Particular attention is focused on the rules and principles of etiquette and protocol in the field of business communication in the interest of fruitful, rational business communication, as in a global market, the possession of the effective behavioral rules.

Purpose:

Studying the course "Business etiquette and protocol" is the students' acquisition of the rules and principles of etiquette and protocol in the field of business communication in the interests of fruitful, rational business communication, as in the global market, the possession of effective rules of conduct significantly increases the competitiveness of the specialist.

Goals:

- learning the norms and rules of applying etiquette in order to rationalise and creatively develop business relationships;
- revealing the essence of the mechanism of using the norms of etiquette and protocol of business communication, their creative technological role in the improvement of this communication;
- acquiring knowledge about the distinctive features in business etiquette of different nationalities, cultures and countries.

As a result of this course, the student should:

To know:

- the history of the formation and development of etiquette and rules of conduct;
- the ethical foundations of modern etiquette and protocol

To be able to:

- work in a team, tolerating social, ethnic, confessional and cultural differences;
- evaluate interpersonal communication in terms of ethical norms and rules;
- apply the rules of etiquette and protocol in business communication

To master:

- the ability to work in a team;
- the ability to tolerate social, ethnic, confessional and cultural differences;
- the skills to assess interpersonal communication in terms of ethical norms and rules;
- the skills to apply the rules of etiquette and protocol in business communication.

«Negotiation Theory and Practice:»**Purpose:**

The purpose of the course is to acquire theoretical knowledge in the field of foreign economic activity of business entities and practical skills of negotiating, compiling and processing of accompanying documentation for the conclusion of foreign trade transactions.

Goals:

- to explain the algorithm for preparing and conducting negotiations;
- introduce the most effective techniques of the negotiation process;
- to teach how to identify tactics and tricks used by the partner;
- to introduce the national peculiarities of negotiating in separate countries of the world

As a result of this course, the student should:**To know:**

- существующие подходы к характеристике понятия «переговоры»;
- особенности разных типов переговоров и их функций;
- основные этапы подготовки к переговорам;
- ключевые моменты ведения переговоров, достижения договоренностей и подписания соглашения;
- стратегические и тактические приемы ведения переговоров;
- личностные и национальные стили участников переговоров

To be able to:

- assess and analyse the development of Russian and international negotiations;
- independently prepare, negotiate and formalise agreements;
- prepare basic information and analytical materials;
- carry out talks with foreign representatives and take notes of the talks;
- use Internet resources to collect and summarise relevant economic and domestic and foreign policy information.

To master:

- the ability to diagnose a situation and prepare for a negotiation;
- negotiating with partners;
- elaboration agreements and writing agreements;
- preparing reviews of domestic and foreign press, analysing other sources of information, including the internet;
- establishing and maintaining business contacts with foreign representatives and processing information obtained during meetings and discussions with officials, representatives of the business world, public organisations, science and culture;
- conducting various protocol events.

Microeconomics

The course "Microeconomics" belongs to the basic part of the Professional educational curriculum for Bachelor's degree in "Business Administration". The course is studied in the 1st semester in the volume of 5 credit units. The course "Microeconomics" forms the general foundation of knowledge,

understanding and competencies necessary for successful mastering of the educational program of Bachelor's degree in "Business Administration" direction.

The course "Microeconomics" studies the main problems of micro-analysis: demand, supply, elasticity, production costs, competition, factors of production.

Purpose:

- to assimilate basic theoretical provisions on macroeconomics as a system phenomenon, science, its subject and method;
 - to master the skills of independent work with educational and reference literature on the course, to get acquainted with the works of prominent economists.
- Goals:** преподавания дисциплины;
- овладеть инструментами микроэкономического анализа и логикой микроэкономического моделирования;
 - сформировать у студентов научное экономическое мировоззрение, умение анализировать экономические ситуации и закономерности поведения хозяйственных субъектов в условиях рыночной экономики;
 - приобрести практические навыки анализа мотивов и закономерностей деятельности субъектов экономики, ситуаций на конкретных рынках товаров и ресурсов, движения уровня цен и объемов выпуска продукции, а также решения проблемных ситуаций на микроэкономическом уровне (домохозяйство, фирма, отраслевой рынок).

As a result of this course, the student should:

To know:

- the essence of economic relations;
- basic problems of microeconomics;
- basic regularities of formation of supply and demand;
- conditions for establishing a market equilibrium;
- meaning and types of the main market factors;
- basics of the theory of production and production costs;
- types of market models.

To be able to:

- apply laws, theories, models in specific situations and under new conditions;
- justify the limits of applicability of the market mechanism in different spheres of economic relations;
- independently understand the factors which form supply and demand on markets
- assess the existing points of view on the ways of solving various microeconomic problems and ground his/her own position with arguments
- apply the regularities of consumer behaviour to the analysis of actions on the competitive market;
- explain the specifics of each type of market models.

To master:

- skills in working with scientific literature;
- skills in presenting arguments;
- problem and test solving skills;
- skills of searching for necessary information with the help of modern technical means and information technologies.

Macroeconomics

The Macroeconomics course programme is designed for Business Administration students. The course "Macroeconomics" refers to the basic part of the professional cycle.

This course is one of the main courses studied by students and is included in the list of general professional disciplines of the State Educational Standards of Higher Professional Education. The course is taught during the 1st year (2nd semester).

The study of the course "Macroeconomics" contributes to the formation of knowledge about the phenomena and processes of economic life at the macro level, about the methods and tools of research of these phenomena, about the ways and means of macroeconomic problems, the development of analytical abilities that help to properly assess the activities in the field of state economic policy, to better navigate in the turbulent flow of economic life, to better predict the outcome of decisions made today.

Purpose: of teaching Macroeconomics is to form in students a scientific economic worldview and the ability to analyse economic situations at different levels of behaviour of economic entities in a market economy, which is the basis for the training of highly qualified managers with fundamental knowledge of economics and skills of analytical research.

Goals:

- mastering the basic economic concepts underlying the formulation of government macroeconomic policy;
- learning the methods of macroeconomic analysis and understanding the economy as an integral interconnected system of macro-markets;
- comparison of different approaches (schools of economics) to understanding the functioning of the economy at the macro-level
- discussing the effectiveness of government macroeconomic policy.

As a result of this course, the student should:

To know:

- basic macroeconomic indicators and categories;
- the regularities of the functioning of the modern economy at the macro level.
- general conceptual apparatus of economic theory and macroeconomics
- main forms of manifestation of macroeconomic instability
- basic forms of fiscal and monetary policy
- peculiarities of macroeconomic processes in the Kyrgyz Republic.

To be able to:

- apply economic concepts and categories in analysing the system of functioning of the national economy;
- use the acquired knowledge to make rational economic decisions and fulfil forthcoming social and professional roles;
- search for and analyse information from various sources;
- argue their own position during the discussion on economic problems;
- solve problems, tests, problem situations, serving to consolidate the study material.

To master:

- economic research methodology;
- skills in setting goals and effective means of achieving them on the basis of economic and legal analysis
- macroeconomic research methodology;
- modern methods of calculation and analysis of macroeconomic indicators characterising economic processes and phenomena at macro level
- skills in analyzing and interpreting information from a variety of domestic and foreign sources
- skills in identifying trends in the development of socio-economic processes.

«Accounting»

Every businessman, manager, or executive must know about cash flow and financial flows. This will help him or her to control the amount of profit and expenditure in his or her enterprise. This level gives an excellent introduction to the financial sector and teaches the necessary skills and techniques.

The proposed «Accounting» training course methodology aims at learning the basic elements of accounting, mastering the basic accounting tools, systematising and summarising information about the financial and economic activities of a business, enabling you to move more successfully into more in-depth study of the main sections of accounting or the language of business.

Purpose:

«Accounting» is the formation of a system of competences in the bachelor students, which determine their personal ability to solve a certain type of professional tasks. The competence approach implies in-depth acquisition of knowledge, skills and practical abilities necessary for adequate understanding of the financial nature of social and economic processes of modern society life and for effective solution of professional tasks in the field of financial policy of the enterprise.

Goals:

- acquisition of knowledge of the content of accountancy as pivotal and basic in the system of special disciplines, its principles and purposes;
- acquisition of a system of knowledge about accountancy as one of the functions of entrepreneurial activity aimed at generating profit while preserving the source of income (equity capital) and designed to contribute to the achievement of objectives in the market for goods and services;
- organising an information system for a wide range of internal and external users.

As a result of this course, the student should:

To know:

- the essence, structure and functions of accounting, their role and importance in business management (PC-1,3)
- theoretical and methodological foundations of accounting (PC-6);
- the sources of formation and directions of use of financial resources of enterprises (PC-14).

To be able to:

- analyse accounting documents (PC -20);
- minimise financial risks and settle taxes with the budget (PC21);
- form capital structure aimed at achieving strategic and tactical goals of the organisation (PC -24).

To master:

- methodology and practice of calculating the basic economic and financial indicators at the enterprise level (PC - 37);
- research skills of studying foreign and domestic experience of forming internal and external sources of funding at the enterprise level (PC -31);
- the most effective for a particular situation methods of determining costs, revenues and profits (PC -24).

Finance

The course of "Finance" is one area of economic science that successfully combines both theoretical developments in finance, management, accounting, analysis and the practical approaches constructed within it. A company manager, financial analyst and consultant must have a certain set of knowledge and skills in finance, analysis of strategic directions of state and firm activities,

allocation of financial flows, justification of funding sources and assessment of the impact of various factors on the value of the company and its current financial sustainability.

Purpose:

- to teach students the theoretical foundations of statistics;
- statistical methodology and practical skills of collection, processing and analysis of statistical data characterizing economic and social development of society.

Goals: financial science at this stage are;

- search and reasoning of ways of development of the finance of the state and enterprises, investment mechanisms for realization in financial-economic practice of principles of competitive market economy: studying of basic categories of the finance;
- acquisition of the necessary knowledge in solving such problems as development, summary and grouping of mass data of the phenomena and processes of social life;
- calculating the generalizing characteristics of the structure of the population; measuring the intensity of the dynamics of phenomena;
- determination of factors influencing the variation and development of social phenomena and assessment of the strength of their influence;
- forming students' skills in solving practical tasks in the field of finance.

As a result of this course, the student should:

To know:

- essence, structure and functions of state and enterprise finances, their role and importance in the implementation of economic and social policy of the country (PC-1,3);
- theoretical and methodological foundations of public and corporate finance management in a market economy (PC-6);
- sources of formation and use of financial resources of the state and enterprises (PC-14).

To be able to:

- analyse the current state of public and corporate finance in developed countries and the Kyrgyz Republic (PC20);
- minimize financial risks and pay taxes to the budget (PC-21);
- form a capital structure aimed at achieving strategic and tactical goals of the organization (PC -24).

To master:

- the methodology and practice of calculating the main economic and financial indicators at the state and enterprise level (PC -37);
- research skills of studying foreign and domestic experience of forming internal and external sources of financing at the state and enterprise level (PC -31);
- the most effective for a particular situation methods of determining costs, revenues and profits (PC -24).

Management

The profession of manager has become one of the most popular professions of our time and one of the most sought-after on the labour market. The ability to identify and do what people need is at the heart of management. It is management that makes the modern enterprise produce, and the trade sell, what the consumer desires.

Management also helps public institutions and public organisations to achieve their goals more effectively.

Purpose:

Studying the course "Management" is the formation of students' system of competencies, which determine their personal ability to solve a certain class of professional problems. The competence

approach implies mastering the basic set of knowledge, skills and practical abilities necessary for adequate understanding of the nature of business processes, life of modern society and for effective solution of professional tasks in the field of socio-economic policy at international, regional and municipal levels.

Goals:

- mastering the basic concepts of organisation management at the level of understanding and free reproduction; the methodology of calculating the most important economic indicators, indicators and thresholds;
- to use the theory and practice of organisation management, including in the sphere of their specific activities in business or in the budget sphere, to analyse specific situations of everyday economic life;
- acquiring necessary skills in systematisation and processing of fast-changing economic information required for making right management decisions both at the household level and at the level of an entrepreneurial firm;
- to develop the skills of working with information sources, educational and reference literature on business administration and management.

As a result of this course, the student should:

To know:

- the terminology of organisational management theory;
- the initial amount of information required by a specialist in business, budgetary and household economics;
- concepts of threats, risks, in the sphere of economy and entrepreneurship;
- possible problems and difficulties faced by an individual, an entrepreneurial firm and the state in the course of their activities.

To be able to:

- identify their capabilities in analysing economic risks and threats;
- use the theories and practices of organisational management, including in their specific business or budgetary environment;
- analyse specific situations of daily economic life;
- systematise and process rapidly changing economic information necessary to make correct managerial decisions both at household and business firm level.

To master:

- the basic concepts of organisational management at the level of understanding and fluent reproduction;
- the methodology of calculation of the most important economic indicators, indicators and thresholds;
- skills of work with information sources, educational and reference literature on business management, management.

Marketing

The course is a presentation of the main sections of the modern concept of marketing, reveals the main blocks associated with the organization and conduct of marketing research. A large place in this course is occupied by basic marketing strategies. These include the development of commodity, marketing and pricing policies in a modern company.

The course reveals the content of the concept of "marketing", the basics and essence of marketing, the theory and practice of the modern marketing mechanism for managing and influencing the competitive position of the company in the market are studied.

Purpose: the teaching of the subject is the study of marketing theory and familiarity with marketing technologies in Kyrgyzstan, the acquisition of skills in the practical use of marketing technologies, the study of the features of marketing actions in industries and spheres of activity in the Kyrgyz market.

Goals:

- students' mastering of modern marketing theory;
- awareness of the objective necessity of marketing in the specific conditions of the Kyrgyz market;
- development of the ability to identify marketing problems and methods of their solution;
- training in practical marketing skills.

As a result of this course, the student should:

To know:

- goals, objectives and functions of marketing, its role in enterprise management;
- directions and methods of marketing activities.

To be able to:

- analyze market opportunities; segment markets;
- select target markets;
- be able to develop a set of marketing activities (conceive a product, set a price, choose a sales strategy and product promotion).

To master:

- marketing tools for influencing the target audience;
- ability to analyze market conditions;
- skills of segmentation and positioning of goods in the market;
- ability to assess potential market opportunities;
- marketing mix development skills;
- skills of conducting events to promote the product on the market.

Organisational behaviour

In the modern world, the conditions of managerial activity related to economic, political and socio-demographic factors are constantly changing. And, accordingly, the manager faces a difficult task to manage the organization in such a way, regulating the behavior of employees and the specifics of the organizational structure in order to take into account all factors and make competent decisions on emerging problems that meet the requirements of achieving the goals. The development of management is manifested in the improvement of its organizational form and methods of influencing people. In order to improve something, it is necessary to have a holistic view of the managed object, to understand and feel the features of the functioning and development of the organization as a complex open system, and the specifics of the behavior of people in the organization as the basis for the existence of this system. Organisational behaviour is the course that is aimed at developing such an understanding and feeling.

Purpose: is the study of the behavior of people (individuals and groups) in organizations and the practical use of the knowledge gained. Organizational behavior is a scientific course in which the results of new research and conceptual developments are constantly being added to the main body

of knowledge. The science of organizational behavior provides a set of tools used at various levels of analysis.

Goals:

- the formation of basic theories of human behaviour in organisations;
- the formation of the characteristics of the interaction between the individual and the organisation;
- the notion of basic concepts of work behaviour motivation and their applicability in organisational management;
- the causes of resistance to organisational change and approaches to innovation management;
- learning the principles of organisational behaviour management;
- the ability to navigate all the features of organisational behaviour in the international business system.

As a result of this course, the student should:

To know:

- the main trends in the development of organisational behaviour in a concrete organisation;
- methods of managing group behaviour;
- technologies of project management of the organisation.

To be able to:

- apply management theories and systems analysis to elaborate development strategies;
- apply methods of decision-making theory to generate organisational, managerial and project decisions;
- detect causes and use methods to prevent resistance to organisational innovation.

To master:

- the basics of managerial, marketing, socio-cultural and socio-psychological approaches to analysing and managing organisational behaviour;
- methods for managing group behaviour;
- skills in developing models for managerial decision-making; information technology for forecasting and managing business processes.

Business organisation

Purpose: the course "Business organisation" is the acquisition of theoretical knowledge and practical skills in the field of process management, study and analysis of business processes, organisation of management activities and improvement of their efficiency in order to carry out internal audits and (or) consulting projects as part of a team.

Goals:

- mastering the principles of organisation and operation of the business (activity) business models, processes and procedures of an organisation when auditing and/or carrying out a consultancy project;
- forming of skills in business process management and decision making in the organisation's activities during the audit and/or consulting project;
- acquisition by students of practical skills in analysis and evaluation of information business process management, reveals cause-and-effect relationships in the course of audit and/or consulting project execution.

As a result of this course, the student should:

To know:

- the essence, goals and objectives of the process approach to the organisation of business activities of the firm;
- definition and content of the basic elements of enterprise architecture, approaches to organizing business process management;
- conditions and factors of rational organization of business processes combining
- functional, spatial, temporal, resource parameters.

To be able to:

- identify the types of business processes and their characteristics;
- apply methodological tools for the development of quantitative parameters for the design and optimisation of business processes;
- make decisions to form requirements for business processes of an enterprise,

To master:

- tools for business process design and optimisation, business process description.

«Management of human resources»

In all areas of the economy, efficiency in the use of scarce human resources comes to the fore, and is becoming crucial for the survival and adaptation of enterprises to the new economic situation. The system of work with human resources - evaluation and certification of personnel, recruitment, training and professional development, and work with the personnel reserve for managerial positions - needs to be restructured. At the same time, the professional level of personnel services employees must be seriously raised, and the responsibility of managers at all levels for the effective use of their subordinates' potential must be increased.

In general, personnel management is the most important factor of effective enterprise management as a whole. And the successful operation of an enterprise under market conditions depends on the effective construction of the human resource management system.

Purpose:

"Management of human resources" is the study of a wide range of issues relating to the management of human resources in a growing organisation, helping managers to make and carry out management decisions competently, choose the right leadership style and monitor their employees appropriately.

Goals:

- Study the basic requirements for organising human resources work, including the main regulations and legislation on labour relations.
- To review the requirements for a modern HR manager.
- To study the characteristics of analysis and planning of work with personnel.
- To review in detail the mechanism of rational personnel selection, including employment.
- To study the features of managing the processes of relocation, evaluation and promotion of employees.
- To consider the specifics of processes occurring in a work collective, including conflict situations
- To study motivation and types of work incentives for all groups of personnel.
- To teach how to evaluate the efficiency and results of work with the personnel.

As a result of this course, the student should:

To know:

- the functions and principles of personnel management;
- types of organisational structures for human resource management services;
- methods and techniques of working with people;
- information, technical and legal basis for organisational work with personnel;

- methods of personnel selection;
- requirements to the personality of a manager;
- peculiarities of the psychology of personality and interpersonal relations;
- experience of working with personnel in foreign countries;
- peculiarities of motivation and stimulation of work of different personnel groups.

To be able to:

- analyse and plan human resources work;
- plan and organise their own personal business career;
- improve the work of personnel management;
- select people for vacancies;
- communicate in a way that avoids complex conflict situations;
- objectively assess the qualities and results of work efforts, skills, knowledge of both incoming and current employees.

To master:

- the fundamentals of the key role of strategic analysis in effective strategic management.

«Logistics»

The course includes sections: conceptual and methodological foundations of logistics, basic concepts, systems and technologies in logistics, functional subsystems of the manufacturing enterprise; organisational and information integration of logistics system contractors; building a logistics system at business organisation level; basics of logistics management; prospects for logistics development in the KR.

Purpose:

Studying the course the students acquire basic theoretical knowledge and practical skills in the organisation and management of logistics systems and logistics management.

Goals: of the course are to give an introduction to:

- the fundamentals of organisation and management of logistics systems,
- building a logistics system at business organisation level,
- the basics of logistics management,
- the role of transport in logistics delivery system,
- the prospects of logistics development in Kyrgyzstan.

As a result of this course, the student should:

To know:

- basic concepts of logistics;
- challenges and prospects for the development of logistics systems and logistics.

To be able to:

- apply logistics methods in the creation and management of supply, storage and production systems, in the construction of a sales or distribution system, in the organisation of transport logistics chains and in the implementation of a logistics information system.

To master:

- the ability to set and solve problems in the construction of logistics systems for different purposes.
-

Business Administration

Purpose: the Business Administration course is the mastering of the theoretical foundations (conceptual framework, principles, basic concepts) and organization (information and analytical base, stages, organizational support, methods, procedures and techniques) of the business operation mechanism, as well as acquiring practical skills in business administration and managerial decision-making tools, as well as studying the main the study of the main directions, activities and projects that shape the relevant policies of an organisation.

Goals:

- to develop an understanding of the business organisation as a holistic object of management its types and peculiarities of building a management structure;
- to acquire modern knowledge and skills in the field of business process management,
- gain comprehensive knowledge about management as a prerequisite for successful the essence and peculiarities of management in a work team management;
- study the methodological foundations of business management;
- to consider the peculiarities of the functioning of business structures and the peculiarities of their activities;
- to consider the mechanism of management on the basis of business process and form an integrated view of the strategies, models and analytical tools business administration;
- to study the tools of business planning in the organization, the interaction of participants in the interaction between the participants in the management process in a commercial organization;
- gain skills in using various financial instruments to ensure the effective and sustainable development of business entities.

As a result of this course, the student should:

To know:

- classification of business processes;
- methodologies for business process modeling;
- the methodology of simulation modelling simulation modelling and functional-cost analysis.

To be able to:

- use business process improvement tools;
- apply methods for analysing and optimising business processes.

To master:

- methodology of scientific research in the sphere of business process management;
- tools to improve business processes;
- methods of analysis and optimisation of business processes;
- methodology of scientific research in the field of business process management;
- mechanisms and technologies of management of social systems and processes.

International business

The course "International Business" is aimed at studying the regularities of international business, clarifying the advantages of the firms involved in it and the impact of its operations on the economic development of the country and its position in the global economy.

The course introduces students to examples of the economy of the market economy abroad and provides insight into the possibilities of applying positive international experience to the national business reality.

Purpose:

- acquiring knowledge of the categories of transnationalisation and globalisation of the world economy;
- forming a systematic view of the conceptual apparatus of international business;

- acquiring knowledge of internationalisation of economic life and forms of its manifestation, types and forms of international business, its strategies, the conceptual foundations of their development;
- forming of practical skills necessary for professional activity in the field of international business;
- expanding of professional outlook.

Goals:

- to study methods of solving typical problems of international business in different areas of activity;
- to master the concept and methodology of system approach to international business management;
- to determine the content of the main processes constituting the subject "International business", typical management problems in various economic spheres and methods of their solution;
- learn to identify the main parameters of the most common economic systems;
- to use basic methods of analysis of micro-economic systems, peculiarities of their functioning in future professional activity;
- to use in practice classical methods of data processing for the purpose of effective information support of managerial activity.

As a result of this course, the student should:

To know:

- modern forms of international business, their specific features, trends in the development of international business in the context of globalisation;
- principles of national and international legal regulation of various forms of business;
- modern features of international investment and joint ventures;
- features of transport and logistic support of international business; -peculiarities of business communication; -peculiarities of national and international legal regulation of various forms of business;
- peculiarities of business communication;
- ways to form a positive image of the firm in the implementation of international business.

To be able to:

- assess the investment climate of the country and the region;
- calculate the economic efficiency of foreign investments;
- evaluate the expediency of international business projects.

To master:

- practical skills of collecting and analysing foreign economic information;
- terminology and concepts introduced by representatives of various schools, approaches and concepts in international business theory.

Economic analysis of the firm

The relevance of economic analysis is determined by the peculiarities of the modern stage of economic development, conditioned by the wave of crisis trends and their impact on the activities of the enterprise.

Nowadays it is especially actual to get timely information, providing adoption of value-oriented management and financial decisions, directed to increase of production efficiency, ensuring of competitiveness of products and services, development and implementation of innovations into organizational, production and service processes, activation of entrepreneurial activity.

In the realisation of these tasks, an important role is given to the technique of economic analysis, processes of improvement of tools taking into account the expected trends of development of the economic sphere and needs of stakeholders. The implementation of these tasks is ensured, inter alia,

through the implementation of practice-oriented methods of personnel training for professional activities in the financial and economic service of the national economy enterprises and civil service, which require in-depth fundamental and professional training.

Purpose: is to meet the requirements for the professional training of bachelors.

The object of economic analysis is understood as an economic entity of various forms of ownership, as a whole, isolated, limited by the framework of commercial independence and, at the same time, as a full member of the socio-economic system.

The significance and content of economic analysis are determined by the tasks of the discipline to form a holistic system of knowledge of students to understand the essence and regularity of processes occurring both within the enterprise and in its market environment;

As a result of this course, the student should:

To know:

- the main stages of managerial decision-making.

To be able to:

- make managerial decisions taking into account the factor of uncertainty;
- on the basis of analytical research, identify the major financial and economic problems in the functioning of the enterprise.

To master:

- information;
- methods of analytical research;
- skills of risk assessment and effective risk management.

Theory of Organisation

This course deals with the basic elements of organisation theory, varieties of organisations, management in organisational systems and the fundamentals of designing organisational relationships. The study of the course will form and develop the ability to design organisational structure, distribute authority and responsibility on the basis of their delegation, assess the conditions and consequences of organisational and managerial decisions, as well as gain knowledge of the theoretical foundations of organisational activities, processes of their transformation, analysis of economic relations within the organisation.

Purpose: of the programme is to produce professionally sound and in-demand professionals with both universal and subject-specific competencies that contribute to their social stability and sustainability in national and international labour markets.

Goals:

- studying the theoretical foundations of the organisation's activities and their transformation processes,
- analysis of economic relations within the organisation,
- mastering the theoretical and methodological basis of organisational management systems

As a result of this course, the student should:

To know:

- the role of organisation theory and its relationship to other branches of economic and management science;
- the basic laws and principles of organisation theory;
- the functions, goals, effectiveness and varieties of structural approaches in the study of organisations;
- methodological and theoretical foundations of the analysis of organisational relations,
- processes of organisational and economic development of complex social systems basics of organisational behaviour management;

- peculiarities of organisational behaviour in international companies;
- methodological foundations of forming effective groups and teams;
- role of incentives, communications, organisational culture in managing people's behaviour in organisations.

To be able to:

- use methodological and theoretical bases of analysis of organisational relations, processes of organisational and economic development of complex social systems when designing organisational management structures at an enterprise;
- analyse the problems of enterprises and their complexes in terms of organisational relations;
- apply a systematic approach to the study of the functioning and the forecasting of the future of the organisation;
- correctly set and propose directions and methods for solving the problems of the organisation at the enterprise;
- apply enterprise-specific organisational models in practice and specify their relevant characteristics;
- predict the behaviour of individuals in an organisation, including in multinational companies;
- effectively apply the tools of organisational behaviour management;
- manage the behaviour of people in organisations, and find ways to improve their performance.

To master:

- methods for implementing basic management functions (decision-making, organisation, motivation and control) in international companies;
- modern techniques for effectively influencing individual and group behaviour in an international organisation;
- technologies of analysis of the problems of modern company and forecasting of the future of the organisation. modern technologies of effectively influencing individual and group behaviour in an international organisation; technologies of analysing problems of a modern company and forecasting the future of an organisation.

Financial management

"Financial management": - teaching students the basics of sustainable development and maintaining the competitiveness of the company in the long term through the concept of strategic and tactical financial management, assessment of strategic opportunities in the process of financial and economic activity of the enterprise. Consideration of theoretical material implies the focus on the practical development of the material through the study of training materials and case-stage, which will be used by students in their future practice. The focus of the course is on the students' independent work.

Purpose:

The course aims to train Master students in the theoretical concepts, methods and models of financial management, and to develop practical skills in financial decision-making.

Goals:

The course should enable students to understand the basics of financial management and modern methods and tools for decision-making in investment and business finance. Students should also be able to use modern presentation tools. By the end of the course, students should have on hand (in computer format) a set of practical training materials (lecture slides, case studies and articles) on all topics.

As a result of this course, the student should:

To know:

- финансовую стратегию и тактику управления ресурсами предприятия;
- финансовые инструменты, порядок и технику исчисления временной стоимости денег;
- концепции финансового менеджмента с применением технических средств и информационных технологий;
- финансовые модели управления финансовыми ресурсами и источниками их финансирования

To be able to:

- analyse economic plans and specific situations in the financial sphere and correctly apply the acquired knowledge in practice;
- assess the impact of taxes on the economic activity of business entities;
- assess the efficiency of decision-making in financial, investment and production activities of the enterprises;
- apply modern technical tools (Excel) and information technologies, which facilitate financial calculations and trace the efficiency of the results of the decisions made on the example of concrete enterprises of the Kyrgyz Republic

To master:

- practical skills of financial calculations allowing to evaluate the efficiency of financial, investment and production decisions;
- skills to optimise the financial flows of an enterprise;
- methodology for assessing the impact of financial risks on the performance of enterprises.

Money, credit, banks

This course reveals the specific features of such categories as money, credit, and banks. The origin of money, the causes and evolution of money, the emergence of credit relations as well as the banking system are studied.

Purpose:

study of the discipline: formation in future bachelors of modern fundamental knowledge in the field of theory of money, credit, banks, disclosure of historical and debatable theoretical aspects of their essence, functions, laws and role in modern market economy.

Goals:

Studying the theory of money, the essence of money circulation and its structure, as well as the principles of cash and non-cash settlement organisation, the analysis of money circulation, and the relationship of the money market to the real sector of the economy.

As a result of this course, the student should:**To know:**

- basics of economic knowledge in the field of money circulation and the banking system of the country;
- toolbox of data economy in accordance with the set tasks, methods of analysis of the results of calculations and justification of the obtained conclusions;
- standard techniques and the current legal and regulatory framework for calculating financial and economic indicators that characterise the activities of credit institutions.

To be able to:

- use the basics of economic knowledge in the field of monetary circulation and the banking system of the country;
- choose the tools for economic data processing in accordance with the set tasks;

- analyse the results of calculations and justify the conclusions obtained - to calculate economic and socio-economic indicators characterising the activities of economic entities on the basis of standard methodologies and the current regulatory framework.

To master:

- basics of economic knowledge in the field of money circulation and the banking system of the country;
- skills in selecting the tools for economic data processing in accordance with the set tasks;
- skills in analyzing the results of calculations and justifying the obtained conclusions;
- skills in calculation of financial and economic indicators that characterise the activity of credit institutions, using standard methodologies and the current regulatory framework.

Theory and history of management

This course belongs to the basic part of the professional cycle of the Bachelor's degree programme in "Business Administration". The study of the discipline "Theory and history of management" contributes to the formation of ideas about the conditions and factors that influenced the formation of management at different stages of economic and social development; the study of theoretical and methodological assumptions underlying the different schools of management; identification of the relationship between the practical tasks of management of organizations at different stages of their development and theoretical approaches to the study of principles and mechanisms of their functioning and change.

Purpose:

To form in students a holistic knowledge of the science and practice of management in its historical development, to develop basic managerial abilities and skills in solving problems of the future through the enrichment of their knowledge about the past, characterizing the stages of formation of competencies and ensuring the achievement of the planned results of the educational programme.

Goals:

- to identify the place and role of management in different historical epochs;
- familiarising students with the main stages of formation and development of the science of management;
- study brief biographies of the founders of the science of management
- familiarisation with the scientific work of prominent representatives of various schools of management from primary sources;
- learning the key ideas of different schools and trends that lay the foundations of modern management;
- gaining information on modern concepts and practices in the field of management and identifying trends in the development of management science in the modern world.

As a result of this course, the student should:

To know:

- the main stages in the development of management science in relation to economic development;
- the role of thinkers and scientists of different eras in the formation and development of management;
- the approaches that emerged and were used in different historical epochs used for: management organisation, accounting and control, motivation, leadership and power, decision-making, etc.

To be able to:

- set objectives and formulate tasks related to the implementation of professional functions;

- analyse the communication processes in the organisation and develop proposals to improve their effectiveness.

To master:

- methods for implementing basic management functions (decision-making, organising, motivating, controlling) decision-making, organisation, motivation and control);
- special economic terminology and vocabulary of the discipline;
- skills of independent mastering of new knowledge on history of management and practice of their application.

Business communication and conflict management

This course is intended for 2nd year students studying Business Administration and is an elective course.

The course "Business Communication and Conflict Management" gives an idea of communication as a separate academic discipline, allows students to form a basic knowledge of the mentioned subject, to understand its structure, to master the necessary terminology and research methods, as well as to apply the acquired knowledge in the process of studying other disciplines and, subsequently, in professional activity.

Purpose:

formation of generally accepted rules of etiquette of civilised society, mastery of methods of business communication in business environment, ability to use peculiarities of local business culture of foreign countries.

Goals:

- forming communicative competence based on taking into account the projection of culture on the sphere of communication;
- increasing the level of culture;
- improving the culture of communication and speech;
- developing the ability to analyse communication situations in order to cooperate;
- development of socio-cultural identity and tolerance for intercultural differences.

As a result of this course, the student should:

To know:

- the main approaches to the definition of conflict, conflict models and typologies;
- system characteristics of conflicts;
- the causes, conditions of formation and course of conflicts in the management system;
- methods and techniques of diagnosing conflicts;
- methods and technologies of conflict management in organizations
- ethical foundations of business communication and modern business culture;
- position and role of ethics in the modern business culture
- theory of business negotiations;
- psychology of business communication;

To be able to:

- choose an appropriate methodology for diagnosing a conflict situation,
- identify the different types of conflicts, their causes and prospects for development,
- choose the most effective conflict management strategy in a given situation and use appropriate management techniques.
- organise and prepare business negotiations, conceptualise and approach to business negotiations;
- use tactics in negotiations;

- practise the theory of argumentation;
- communicate in a manner that reflects the temperament of the business partner's temperament;
- give public speeches;
- competently use non-verbal means of communication;
- negotiate by telephone, e-mail, fax;
- mitigate and prevent conflicts in the process of business communication;
- conduct meetings.

To master:

- work independently with specialist literature, including methodological materials on the diagnosis and management of conflict in management,
- application of existing methodological tools to solve specific managerial problems.
- modern norms and technologies of business interaction;
- the culture and techniques of speech;
- carrying on a dialogue;
- designing the plan of the conversation;
- teamwork;
- conflict resolution.

«Management of international projects»

In modern conditions of market economy the course "Management of international projects" is one of the courses for students studying Business Administration. Mastering this discipline will allow the future specialist to take an active part in solving a variety of management and production tasks facing the business.

Purpose: Develop basic knowledge of international project management and skills in team and individual project development, based on their study of basic project management theory and best practice.

Goals:

- to provide an introduction to the fundamentals of project activities, types of projects and types of projects;
- to define the features of international project development;
- to get acquainted with the practice of international project management;
- understand the management of an international project team;
- to know the methods of monitoring and control in international project management.

As a result of this course, the student should:

To know:

- the basics of project activities,
- types and types of projects;
- basics of project management and is able to apply them in his/her activities;
- forms and possibilities of financing and is able to use these opportunities.

To be able to:

- analyse project phases and anticipate possible risks;
- create a team management strategy for an international multicultural project

To master:

- modern methods of developing and making project decisions, ways of preparing tasks and developing a system of socio-economic indicators at macro and micro level;
- tools for managing a virtual multicultural project team.

International economic organisations

The course "International economic organisations"; studies the types, types and structure of the most influential international organisations, both universal and regional, the way in which they operate and make decisions.

Purpose:

"International economic organisations" consists of acquiring students' knowledge of the system of modern international economic organisations, the principles of their functioning and development trends in a globalised world economy.

Goals:

- explain the role and importance of international economic organisations in today's global economic system;
- classify organisations according to their functions and territorial scope;
- characterise the main types of international economic organisations; show the role and importance of WTO for the development of international trade;
- assess the contribution of international monetary, financial and credit organisations to the settlement of global economic crises
- explore the significance of integration alliances for accelerating the pace of states' economic development
- consider the modernisation processes taking place in international economic organisations as a result of globalisation.

As a result of this course, the student should:

To know:

- structure and direction of the activities of the main international organisations;
- the classification of countries developed by the main international organisations.

To be able to:

- apply the theoretical knowledge acquired in the course of the discipline in practice;
- find the necessary information on the websites of international organisations.

To master:

- on the role of international economic organisations in regulating world economic relations;
- the interests of Kyrgyzstan in the activities of international economic organisations.

Strategic management

Strategic management is the management of people working together in a constantly changing environment. It means doing things together with everyone, mobilising the efforts of all to achieve corporate goals.

Any organisation or entity with economic autonomy needs management and, above all, the implementation of the ideas, principles and mechanisms of strategic management

Purpose:

- To master new systemic principles and methods of strategic management of modern corporate entities' development.
- Formation of corporate domestic culture of strategic management of organisations.
- Development of strategic management skills.
- Formation of skills to develop, justify and implement the development strategy of business entities and corporate formations.

Goals: training consists of the development of practical skills:

- design a strategy for the development of the organisation;
- define a mission and develop a statute of purpose for the organisation;

- implement the strategy;
- assess activities and analyse new directions, making adjustments to the organisation's strategy.

As a result of this course, the student should:

To know:

- the theory and methodology of strategic management in organisations,
- principles and methods of modern strategic analysis,
- the current state and trends of development of the fundamental theories of strategic management/

To be able to:

- continuously monitor changes in the internal and external environment and to make necessary adjustments to the set of activities for the implementation of strategies accordingly,
- analyse and develop the organisation's strategy on the basis of modern methods and advanced scientific technologies,
- develop and put into practice the strategic and current plans, to link them to the main management processes within the organization
- make decisions creatively, promptly, reasonably and with minimum risk on the issues of further development of enterprises;

To master:

- the conceptual apparatus of modern strategic management,
- skills in assessing the suitability of a company's resources and capabilities for sustainable strategic advantage.

Taxes and taxation

The content of the course covers the range of issues related to the understanding of the peculiarities of the construction of the tax system and tax regulation, methods and techniques of calculation of basic taxes, ways and methods of optimising the tax burden within the legal space.

Purpose:

"Taxes and Taxation" addresses issues of tax theory and theoretical aspects of building a system of taxation, reveals the economic content, functions and principles of taxes, the historical stages of formation and development of taxes and tax system of the Republic of Kyrgyzstan, the main concepts of tax reforms in the country.

At present, the tax system in the Republic of Kyrgyzstan is in force, introduced by the Tax Code of the Republic of Kyrgyzstan "On Taxes and Other Obligatory Payments to the Budget".

Goals:

- basic provisions of tax law;
- the functions and classification of taxes;
- organisation of the tax service;
- the methodology for calculating the main types of taxes;
- determine the types and procedure of taxation;
- navigate the system of taxes in the Kyrgyz Republic;
- identify the elements of taxation;
- Identify sources of payment of taxes, fees, duties.

As a result of this course, the student should:

To know:

- the basic provisions of tax law;

- the functions and classification of taxes;
- organisation of the tax service.

To be able to:

- identify the types and procedures of taxation;
- navigate the tax system of the Kyrgyz Republic;
- allocate elements of taxation;
- identify sources of payment of taxes, fees, duties.

To master:

- the methodology for calculating basic taxes.

«Customs affairs»

The need for customs studies in the professional training of managers at various levels is related to the fact that the achievement of the final results of managerial activity involves the creation of a carefully designed high-quality management system that ensures effective purposeful behaviour of all members of the organisation. In doing so, the continuity of new approaches of organisational science with traditional methods and approaches should be ensured.

Purpose:

Acquisition of theoretical knowledge and practical skills in the field of customs and tariff regulation of foreign trade, familiarisation with the structure and nature of the activities of customs authorities, modern legal and regulatory framework governing the procedure of export-import operations.

Goals:

- to provide students with the necessary theoretical basis for the functioning of customs as an important component of foreign economic activity;
- to form an idea of the activity of customs authorities, the movement of goods across the customs border, customs clearance of goods;
- to create optimal conditions for the development of cognitive activity and interest of the students, the development of their communication and interaction skills;
- to encourage the students to master the methodology of scientific knowledge;
- to teach students to work with the scientific literature and to search for the necessary information;
- to develop the ability to work on reports, term and graduation theses, to inculcate the skills of public speaking;
- to create conditions for self-development, self-realisation and self-expression of students.

As a result of this course, the student should:

To know:

- basics of the organisation of customs affairs in the Kyrgyz Republic;
- basic principles, order and conditions of customs clearance and customs control of goods transported across the customs regimes;
- the main principles, procedures and conditions of customs clearance and control for the goods crossing the customs border;
- the customs regimes and peculiarities of their application;
- the theory of establishing a customs and tariff system for regulating foreign economic activity in the Kyrgyz Republic.

To be able to:

- choose the correct procedure for customs clearance and customs control, classify and enforce customs regimes correctly and monitor compliance with tariff and non-tariff regulation measures;
- handle the necessary documents at various stages of the export and import transaction;

- calculate customs duties in the customs cargo declaration in different customs regimes, monitor the accuracy of their calculation based on the cargo customs declaration and shipping documents, as well as
- justify the granting of exemptions for their payment;
- understand the provisions of international conventions and agreements governing foreign economic activity and use the regulatory framework for customs in the Kyrgyz Republic.

To master:

- - using the basic principles of the movement of goods and vehicles across the customs border of the Kyrgyz Republic;
- - the principles of customs clearance and control of goods transported by different modes of transport;
- - ways of controlling the submitted customs declarations and accompanying documents.

«Business Lawyer»

This syllabus establishes the minimum requirements for the student's knowledge and skills and defines the content and types of study sessions and reporting. The programme is intended for students of Business Administration specialisation.

Purpose:

To form a holistic view of the scientific foundations of the legal regulation of entrepreneurial activity, its legal basis,

To promote the formation of general professional and professional competencies, allowing to make effective decisions in matters related to the problems of the organization of the state impact on various areas of entrepreneurship, to assess the trends of its evolution in the transformation of the market economy.

Goals:

Forming a holistic view of the course, its significance, its place in the system of economic knowledge; defining the basic concepts of the discipline, its subject and method, as well as familiarisation with the latest achievements of domestic and foreign science in this branch of knowledge; developing practical skills of working with financial and economic information; mastering the principles of organisation of commercial organisations and business entities' activities

As a result of this course, the student should:

To know:

- basic theoretical problems discussed in the science of business law;
- basics of the legal status of business entities,
- peculiarities of the legal regime of the objects of entrepreneur's rights;
- basic legal institutions of business law;
- the main directions of the state's impact on the competitive market environment;

To be able to:

- draw up and ensure the conclusion of a business contract correctly;
- analyse the legal acts related to entrepreneurial activities;
- analyse, interpret and correctly apply legal regulations;
- to make decisions and perform legal actions in compliance with the law.

To master:

- legal terminology;
- skills in working with legal acts;

- skills in analysing various legal phenomena, legal facts, legal norms and legal relations which are the objects of professional activity.

«Business ethics»

Business ethics as a science, investigating, first of all, regularities of interpersonal relations of a person as a human being, i.e. their humanistic potential, clarifies the essence and structure of a person's value system. Understanding and accounting for the ethical component of people's relationships in the business environment is a condition for high-quality analysis of economic and business communications, a necessary condition for supporting a positive psychological climate in the work team and in the space of all business contacts of the organization. In other words, ethical knowledge contributes to a fuller and better understanding of professional problems proper and socially responsible decision-making by the subjects of modern business relationships. On the other hand, the course -Business ethics can play an instrumental role in the education of students of economic specialties in the formation of quality communication skills, without which today, in the information age, true professionalism is impossible.

Purpose:

To introduce students to the principles of fair business conduct based on self-respect and respect for counterparties, to inform them about the correct way to negotiate, conclude and draw up contracts, and the social responsibility of business.

Goals:

- Identification of the essential relationship between business ethics and the principles of universal human ethics;
- Acquaintance with the historical aspect of the issue under study;
- Formation of business communication skills and organisational culture in the entrepreneurial system.

As a result of this course, the student should:

To know:

- the relationship between general and professional ethics;
- what is justice and which social systems can be just the different types of justice;
- the origin and general principles of the main global codes of ethics and be able to evaluate their effectiveness

To be able to:

- analyse any situation using the principles of ethical business conduct;
- explain any moral norm in terms of different approaches;
- distinguish judgements about the ethics of an individual action from those of the ethics of a system/

To master:

the skills needed to deal with ethical disputes that arise in the course of their duties.

Information Management

«Information Management» – an academic course, providing unique opportunities in the movement of capital, goods and services, information and communication technologies have become the basis

for the formation of a new type of economy - the "cyber-economy". Existing economic systems are forced to adapt to the information and computer reality

Purpose: teaching and learning of the Information Management

- consideration of the theoretical foundations and practical aspects of the effective creation and use of information systems in a particular subject area. This course provides an introduction to the key concepts, methods, techniques of strategic, medium and long-term planning of information systems, peculiarities of information processing, project management, efficiency of use of human resources, ensuring legal protection of information resources.

Goals:

- formation of an understanding of software and its place in the educational system;
- introducing students to modern computer software;
- developing the learner's information culture, which means the ability to work with information in a purposeful way and to use the capabilities of the computer for this purpose;
- developing logical thinking, creative and cognitive potential of any learner, his or her communicative abilities, using the richest computer tools for this purpose.

As a result of this course, the student should:

To know:

- the place and role of information management in the development of society and enterprises;
- the basic concepts and principles of information management;
- the main technologies of organizing management activities;
- basic approaches to reorganising information processes;
- basic standards in information management;
- basic interconnections between information management and societal and social development society;

To be able to:

- plan a project;
- formalise the requirements for an information system;
- apply a systematic approach to the development of the individual components of information systems and analyse information.

To master:

- special terminology of information management;
- systems thinking for requirements and information analysis;
- methods of business process reengineering.

Leadership in business

In modern conditions of market economy, the course 'Leadership in Business' is one of the basic courses for students studying Business Administration. Mastering this course will allow the future specialist to take an active part in solving a variety of management and production tasks facing the business.

Purpose:

To form students' basic, professional knowledge of leadership theory, principles and fundamentals, as well as the skills to form, develop and improve leadership skills in business.

Goals:

- to provide an introduction to the most important concepts, principles, requirements and functions of leadership in general and specifics in business;
- show the impact of competition on the management system of an SME organisation and the specifics of implementing leadership in a competitive environment;

- to identify nationally specific features of management and leadership practices and convert them into a competitive advantage for the organisation;
- to promote formation, development and improvement of manager's professional skills (decision making, conflict and stress management, team building, effective communication, etc.).

As a result of this course, the student should:

To know:

- theoretical aspects of effective leadership;
- ways to manage in critical situations;
- models of effective leader communication;
- techniques for working in a management team and principles of team role allocation;
- techniques for effective control and motivation of staff
- methods to maintain the management system in a state of stability.

To be able to:

- carry out a management situation analysis;
- analyse a manager's strengths and weaknesses;
- predict the behaviour of audiences to be contacted;
- develop adequate mechanisms for dealing with problems that arise.

To master:

- skills to shape the vision and mission, goals of the leader with consideration;
- skills to retain power and shape the state of mind appropriate to an effective leader;
- the skills to set the leader's vision, mission and goals in the interest of the management system);
- the skills of influencing people and their needs in a purposeful way
- the skills to choose and implement a negotiation strategy
- skills of formation of a management style taking into account situational factors;
- skills of working towards the alignment of personal and team goals;
- skills to identify effective behavioural strategies.
-

Economic development issues in world politics

This course belongs to the elective courses (elective courses) of the professional cycle of the Bachelor's degree programme in "Business Administration". The course is devoted to the analysis of theoretical and practical aspects of the functioning of the global economy as an integral system in the context of increasing macroeconomic instability and crisis phenomena of world economic development. This course provides an opportunity to understand the essence of the global economy and economic globalization, to assess the prerequisites and possible consequences of economic globalization as one of the most important trends in world economic development of the XXI century.

Purpose:

Developing the ability and skills to navigate (classify, distinguish specificity) within a set of theoretical concepts and models of economic development and development, both of a universal type and those developed with national and sectoral specificity in mind.

Goals:

- disclosure of the main theories and concepts in the system of modern concepts of world economy, formation of skills of scientific analysis of factors and modern tendencies of its development, functioning of the main forms of international economic relations;

- research of regularities and problems of development of world and global economy, processes of internationalization of economic relations and world economic globalization, factors determining formation of world (global) markets

As a result of this course, the student should:

To know:

- problems of world political-economic relations and the political strategy and practices of international economic organisations and major economic powers;
- analysis of the functioning of the system of international economic organisations;
- political contradictions in the world economic system, as well as possible options for resolving them.

To be able to:

- use textbook, reference and memoir literature and statistical data on the designated topic;
- analyse conflict situations, foreign policy initiatives and the economic interests of the main actors of international relations.

To master:

skills to analyse the models of socio-economic development implemented in the main countries and regions of the world economy.

«The basics of economic diplomacy»

The course «The basics of economic diplomacy» is designed for Bachelor's students of the "Business Administration" direction. The study of this course is designed to help students gain knowledge about the role of economic diplomacy in conducting the foreign policy of the state, the activities of state institutions with the involvement of business structures, using modern economic, political, legal sciences, tools, methods and forms of modern diplomacy, using bilateral and multilateral institutions to implement national economic interests in the world arena, aimed at sustainable development of the national economy.

Purpose:

«The basics of economic diplomacy» is the training of specialists to work in the field of foreign economic activity, with modern knowledge of the methods and techniques of economic diplomacy and the directions of foreign economic policy of states.

Goals:

- to form a theoretical basis for students on the main issues of economic diplomacy: organisation, working methods, directions, traditions;
- to introduce the characteristics of bilateral and multilateral economic diplomacy using the examples of specific countries and organizations;
- disclose specific features of domestic economic diplomacy and methods of its work;
- to introduce the mechanism of formation of foreign economic policy of states and the factors affecting it;
- disclose the directions of foreign economic policy of individual states.

As a result of this course, the student should:

To know:

- the history, essence and content of economic diplomacy;
- the stages of development of economic diplomacy;
- specifics of modern economic diplomacy;
- functions of economic diplomacy.

To be able to:

- carry out independently an analysis of the financial and economic indicators of economic diplomacy;
- apply the range of technical and organisational tools of economic diplomacy;
- use economic diplomacy.

To master:

- skills in applying the methods and tools of economic diplomacy;
- the ability to use the institutional factors of economic diplomacy.

«Entrepreneurshi»

In modern conditions of market economy, the course «Entrepreneurship» is one of the basic courses for students studying Business Administration. This course is of great theoretical and applied importance, as it introduces the range of knowledge describing the rational behaviour of independent economic agents and finds wide application in the practical activities of all subjects of market economy.

Purpose:

Expanding and concretising knowledge of entrepreneurship, business activity, formation of skills in creating their own business, commercial activities, drawing up documents of legal nature, developing a business plan, completing forms of accounting statements of a small enterprise, etc., mastering specific rules and techniques of business, also stimulating students' interest in the study of economics as a science not only cognitive, but also having an important practical value.

Goals:

- forming students' skills of analysis of scientific-theoretical material;
- development of a systemic understanding of the laws of production, exchange and distribution of material goods in market conditions;
- acquainting students with organisational and legal forms of entrepreneurship;
- studying the mechanisms of adaptation to modern market conditions, analyzing the advantages and disadvantages of the market mechanism;
- research of modern trends in the development of companies;
- formation of modern models of economic thinking

As a result of this course, the student should:

To know:

- commercial and business terminology in accordance with current international business norms;
- basic information necessary for any modern entrepreneur, i.e. basics of legislation (civil, labour, tax etc.), basics of business economics, notion of capital, forms of its existence and movement, financial and credit matters, accounting and reporting systems etc.;

To be able to:

- identify your entrepreneurial opportunities;
- use the basics of entrepreneurship to run your own business;
- analyse specific everyday business situations;
- systematise and process fast-changing economic information required for making sound business decisions;
- know how to adapt to rapidly changing market conditions and change the direction of your business activities in good time;
- achieve effective business results, profitability and progressiveness of business activities with business and investment activity.

To master:

- basic methods, ways and means of acquiring, storing and processing information;

- skills of independent creative work;
- the ability to formulate and argue your position economically.

«Digital economy»

The study of the course will contribute not only to the development of new competencies in the application of digital technologies, digital literacy and digital professionalism, but also to the formation of an appropriate worldview and understanding of the essence of the digital transformation of the economy, the changes taking place in the labour market, in digital consumption and production, the digitalisation of the state, and the economy of industries.

Purpose:

study of the consequences of the introduction of information and communication technologies in the practical spheres of society in terms of the economic system and consequently the new features of the contemporary economic environment, which in fact mean that the digital economy is already a reality to be taken into account in practical and scientific activities.

Goals:

- studying the basic theoretical approaches to the analysis of various economic situations at the sectoral and macroeconomic levels, and developing the ability to correctly model the situation, taking into account the technological, behavioural, institutional and legal features of the digital economy;
- formation of the ability to identify and correlate the negative and positive factors of digital transformation, to determine the extent of their impact on macro- and microeconomic indicators and on business opportunities;
- the formation of possession of methods for analyzing the digital economy, assessing the effectiveness of digital transformation, and identifying and analyzing digital security problems;
- forming possession of methods for evaluating the economic policy and functions of the state in the new technological conditions;
- familiarity with the specifics of forms of state entrepreneurship and cooperation with business in the formation of the digital economy

As a result of this course, the student should:

To know:

- basic theoretical approaches to the analysis of various economic situations at the sectoral and macroeconomic levels;
- the specifics (international and Russian) of the forms of state entrepreneurship and cooperation with business in the formation of the digital economy.

To be able to:

- correctly model the situation taking into account the technological, behavioural, institutional and legal features of the digital economy;
- identify and correlate the negative and positive factors of digital transformation and determine the extent of their impact on macro- and microeconomic indicators, on business opportunities and on environmental issues;
- understand the features and opportunities of modern and promising information and communication technologies that form the basis of the digital economy.

To master:

- methods of analysing the digital economy, assessing the effectiveness of digital transformation, and identifying and analysing digital security problems;
- methods for evaluating economic policies and government functions in the new technological environment.

«Geopolitics»

The course «Geopolitics» focuses on the theory and practice of the world's major geopolitical processes. To form a holistic view of the scientific basis for the spatial relations between states, to assess their balance of power in the global community, and to carry out a comparative analysis of classical and contemporary approaches to geopolitics.

Purpose:

forming students' understanding of the regularities of geopolitical processes in mastering and deepening theoretical and methodological knowledge, the actions of economic laws and their impact on the modern geopolitical processes.

Goals:

- To assimilate the theoretical underpinnings of geopolitical processes.
- To formulate the system of complex knowledge and ideas of foreign and internal state policy; to provide the mastery of theoretical foundations and practical knowledge of geopolitical technologies for the assimilation of knowledge in the profile "World Economy".
- To systematise knowledge about the history and contemporary problems of geopolitical development.
- Formulate a responsible attitude towards the future professional activity.
- To use various information including statistical information, including methods and techniques for the analysis of geopolitical processes.

As a result of this course, the student should:

To know:

- the main schools of geopolitics;
- the principles of development and patterns of geopolitics;
- features of the geopolitics of modern world countries.

To be able to:

- identify the general and the particular in the geopolitics of the mill;
- compare the geopolitics of the CR in different periods of history;
- extract lessons from the history of geopolitics in the KR and make informed decisions on the basis of these lessons.

To master:

- skills in effective information retrieval and analysis of historical sources;
- general scientific principles of understanding social phenomena
- skills in working with legal and regulatory documents
- discussion and argumentation skills.

«Institutions and development»

This course belongs to the elective courses (Elective courses) of the professional cycle of the Bachelor's curriculum in the direction of "Business Administration". The course is devoted to the analysis of the institute of economic thinking skills in solving production, organizational and commercial problems arising in the course of their professional activities, based on knowledge of the regularities of economic development of society and institutionalism in market conditions.

Purpose: providing students with a detailed understanding of the history, formation and ongoing development of new institutional theory in the context of development theory, and equipping them with the relevant tools for solving problems of institutional analysis.

Goals:

- introducing students to the main trends and theories developing within the new institutional economy;
- creation of an idea of comparative possibilities of these directions and tasks solved by them;
- develop students' skills of practical solution of the tasks of institutional analysis
- help to develop skills of institutional analysis of modern economic processes.

As a result of this course, the student should:**To know:**

- the history of formation and the main ideas of modern institutionalism as a leading trend in institutional thought;
- the comparative possibilities of different directions of modern institutionalism and the problems they solve;
- basic concepts and concepts of institutional economics, as well as methods of economic analysis of institutions;
- the main areas of application of modern institutional analysis;
- individual behaviour, markets and property rights, organisations, the state, law;

To be able to:

- apply an interdisciplinary approach to institutional analysis that synthesises the discourses of different disciplines, including economics, law and sociology;
- use the tools and methods of economic analysis and be able to apply their knowledge in practice when analysing formal and qualitative models institutional theory in the study of the institutions of the modern economy;
- construct simple models to analyse institutional phenomena;

To master:

- the conceptual apparatus of modern institutional theory and the most important categories of modern institutionalism;
- skills in working with original scholarly publications on institutional economics;
- skills of searching for and using information required for conducting institutional analysis of modern economics;
- skills of independent analysis of formal and qualitative models;
- skills of independent analysis of formal and qualitative models of institutional topics.